

Products & Services Advocacy Activities

Decision Matrix

- Highlight "Best Vehicle" for cooperative activities
- Provide background (possible web site links) on each

| | Bilateral Defense Cooperation Tools | | | | | | | | | |
|--------------------------------|---------------------------------------|------------------|-----------|--|--|---|------------|----------|------------------|--------------------------------------|
| | <u> </u> | ' | | | | | | | | |
| | ' | | <u> </u> | | ' | <u> </u> | <u> </u> | <u>'</u> | | |
| Responsibility of | Science and Technology Establishments | | | | | Operational/Engineering/Materiel Establishments | | | | |
| | Development | LDemonstration I | Research | Multilateral Master Information Exchange | The Technical Cooperation Program* | CANUSTEP | NATIBO | MDEAs ** | Specific MoUs | DoD Acquisition |
| Activity Program/Agreement | Program | | Program | Agreement * ** | | ' | <u> </u> ' | <u> </u> | | Framework |
| Basic Science | | 4 | ' | | | | <u> </u> | | | |
| Applied Science | | 4' | <u> </u> | | | | <u> </u> | | | |
| Operational Requirements | <u>⊏'</u> ' | <u>「「</u> ' | <u> </u> | | <u> </u> | <u>[</u> ' | | | | |
| Concept of Operations | ' | | | | | | | | | Concept Refinement |
| Project Documentation | /' | | | | | | | | | |
| Engineering Development | ' | | | | | | | | | Technology Development |
| Proof of Concept/Demonstration | | | | | | | | | | System Development and Demonstration |
| Production and Deployment | ' | | | | | | | | | Production and Deployment |
| Test and Evaluation | | | | | | | | | | |
| Sustainment and Maintenance | / <u>'</u> | <u> </u> | | | | | | | | Operations and Support |
| _ | | | | | | | | | | |
| Commercial Applications | | | | | | | | | | |
| Industrial Base | ' | | | | | | | | | |

^{*} Agreement includes also UK, AU, NZ

^{**} Primarily used by the respective Navies